



IESA Presents
Alarm Science Boot Camp™
April 17, 2008



Program Presenter
Jeffrey D. Zwirn CPP, CFPS, CFE, DABFET, CHS-III, SET

Holiday Inn Elk Grove Village
1000 Busse Rd, Elk Grove Village
(847) 437-6010

9:00 a.m. — 5 p.m.

Early Bird \$125/person members — \$160/person non-members

After March 1st \$175/person members — \$210 non-members

(Reservations Required — No walk-ins— No cancellations accepted after 3/1/08)

For more information call (630)305-8800

Fax your reservation to: (877)230-5110

Company _____

Address _____

City/St/Zip _____

Phone _____ Fax _____

E-Mail _____

Attendee Names _____

Pay by Credit Card? MC VISA AMX

Card Number _____ Expiration Date _____

Name on Card _____ Signature _____

What Can Alarm Science Boot Camp™ Help Teach You and Your Employees?

The 25 Principles Of Alarm Science

**Alarm Company Documentation-
Alarm Science Or Junk Science**

**Serious Defects And Irregularities
In Security And Fire Alarm System
Design, Installation, Application,
Programming, Installation, Testing,
Service, Maintenance, And Monitoring**

**One Size Fits All Approach Methods-
What You Need To Know**

**Legal Theories Utilized Against
Alarm Companies and Case Studies**

**New Legal Theories Being Utilized
Against Alarm Companies**

**Recessed Contacts- What You Need
To Know**

**What To Do When A Customer Does Not
Accept What You Recommend**

**Case Studies Where The Alarm System
Failed And Critical Scientific Insight
And Understanding To The Attendee
As To The Reasons Why...**

**Demonstrative Evidence From Actual
Case Studies**

**Advanced Service And Work Order
Documentation Methodologies**

**What's New, What's Promising, And
What Works...**

**How To Effectively Handle Existing
And Or Takeover Systems And How
Not To Assume Liability For What
Unaffiliated Companies Designed
And Installed**

**Functional Vs. Sensitivity Testing On
Smoke Detection Systems**

**High-Risk High-Burglary Exposure Security
System Criteria, Principles, And
Countermeasures**

**CPTED-Crime Prevention Through
Environmental Design**

Highly Skilled Burglariou Circumvention Techniques & Effective Countermeasures

The Security Survey

Training And Supervision

Duties Of An Alarm Contractor

Advance Fire Science Methodologies

Best Location-What You Need To Know

Takeovers And Upgrades

**Reliable And Functional Life Expectancy On
Initiating Devices**

**The Authority Having Jurisdiction,
NFPA 72, And Code Interpretation**

**The Many Sections Of NFPA 72 That Your
Company Is Probably Not Even Aware Of
And Has Not Been Complying With For
Years; Creating Fire Code Violations And
Increased Liability And Loss Potential**

**Low Temperature Detection Systems, What
You Need To Know**

**Carbon Monoxide Detection, Relay Button
Vs. Exposure Testing**

**The UL Standards Which Apply To Carbon
Monoxide Detectors With Comparative
Analysis**

Equipment Manufacturers Specifications

UL Standards And The UL Certificate

NFPA Standards

**Nationally Recognized Industry
Standards And Practices**

**Your Employees On Trial- A Mock
Demonstration**

**Actual Deposition Questions From Case
Studies And Shocking Answers**

**The Crime Triangle-What You Need To
Know**

**Remote Station, Polices, Procedures,
And Methodology**